

Launching New Ventures An Entrepreneurial Approach

The Life Cycle of New Ventures
Determinanten des Markterfolgs von Mergers & Acquisitions bei technologiebasierten New Ventures
MANAGING NEW VENTURES
Encyclopedia of New Venture Management
Entrepreneurship Skills for New Ventures
Risk Appraisal and Venture Capital in High Technology New Ventures
Entrepreneurial New Venture Skills
New Tourism Ventures
New Venture Creation
Handbook of Research on Nascent Entrepreneurship and Creating New Ventures
Proceedings for the 8th European Conference on Innovation and Entrepreneurship
Innovation and Entrepreneurship
The Theoretical World of Entrepreneurship
Entrepreneurship and Economic Development
Handbook of Research on High-Technology Entrepreneurs
Social Capital and Strategy
Effectiveness: An Empirical Study of Entrepreneurial Ventures in a Transition Economy
Handbook of Research on European Business and Entrepreneurship
Business Models and Firm Internationalisation
Investors' Preferences in Financing New Ventures
Entrepreneurship in Theory and Practice
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Drucker Fiet, James O. Reynolds, Paul D. The late Ayala Malach-Pines I. Manev Leo
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the contributors to this book provide a cross national comparison of venture emergence newness and growth their chapters examine the influences of cultural social and economic factors on venture development compare the approaches of entrepreneurs who move from idea to emerging organization and investigate acquisition and development of resources in growth and performance the authors consider important issues in new ventures research such as technology commercialization management team development and influence of equity funding while its particular focus is on norway and the us the book offers broad and intriguing contributions with regard to the emergence and growth of knowledge based firms in developed economies and has implications for both direct and indirect government policy with regard to stimulating the formation and development of knowledge based firms scholars and students of entrepreneurship international studies and economics policymakers international business experts and economic development specialists will find this rigorous analysis of the utmost importance

die transaktionsvolumen und zahlen von mergers acquisitions befinden sich auf einem hohen niveau trotzdem erreichen viele transaktionen die gesetzten ziele nicht dieses phänomen von m a ist insbesondere für junge technologiebasierte wachstumsunternehmen relevant da sie oft nicht über ausreichend ressourcen verfügen um auch nach einer gescheiterten transaktion weiterbestehen zu können die vorliegende arbeit schafft verständnis darüber welche determinanten den erfolg von mergers acquisitions bei technologiebasierten new ventures bestimmen hierbei erfolgt eine konzentration auf die erfolgskritische integrationsphase nach einer m a transaktion und die spezifischen faktoren der ausgestaltung die ultimativ für den erfolg einer m a transaktion entscheidend sind

this book not only introduces the fundamental concepts of entrepreneurship but also

presents the critical issues that an entrepreneur needs to be familiar with for launching nurturing managing and harvesting new ventures the book explains sequentially the life cycle of a venture and discusses topics such as opportunity identification planning start up issues managing growth and harvesting case studies are presented featuring real life dilemmas faced by indian entrepreneurs in the manufacturing and the service industries to make the readers familiar with the eco system confronting indian entrepreneurs the book is ideally suited for students who wish to venture into entrepreneurship as well as for professionals with interest in policy making investing or consulting key features a list of learning objectives for each chapter and a set of questions at the end are given to assist students profiles of two leading entrepreneurs are given after each chapter to examine the relevance of the concepts discussed in the book india centred approach of this text makes it unique and interesting

the encyclopedia of new venture management explores the skills needed to succeed in business along with the potential risks and rewards and environmental settings and characteristics

as business schools expand their entrepreneurship programs and organizations seek people with entrepreneurial skills it has become clear that the skills and mindset of an entrepreneur are highly valued in all business contexts this latest edition of entrepreneurship skills for new ventures continues to focus on helping students develop entrepreneurial skills whether they seek to become entrepreneurs or employees focusing on the entrepreneurial start up process the fourth edition of entrepreneurship skills for new ventures takes the reader through the steps of selecting planning financing and controlling the new venture the authors cover multiple forms of new ventures as well as ways to utilize entrepreneurial skills in other contexts encouraging students to engage with the material and apply it to their lives in ways that make sense for them skill development features include new exercise on analyzing the lean entrepreneurship option entrepreneurial profiles of small business owners personal applications for students to apply questions to their new venture or a current business global and domestic cases elevator pitch assignments that put students in the venture capitalist position application exercises and situations covering specific text concepts business plan prompts to help students construct a business plan over the course of a semester featuring pedagogical tools like review questions and learning outcomes as well as online materials that expand upon skill development and offer instructor resources the fourth edition of entrepreneurship

skills for new ventures is the perfect resource for instructors and students of entrepreneurship

appealing to both mainstream and evolutionary economists this book written by an author with an excellent track record is acrossover treatment of quantitative and qualitative risk analysis within the setting of new high technology ventures

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an entrepreneurial and managerial approach continual increases in wealth and leisure time have given a sharp rise to tourism which resulted in the rapid development of tourism related ventures such as hotels bed and breakfast accommodation travel agencies restaurants theme parks event companies resorts tourist guides and tour operators to mention a few new tourism ventures an entrepreneurial and managerial approach provides a definitive grounding of how to create and manage such tourism ventures it takes an entrepreneurial and managerial approach to the subject underpinning the various concepts associated with entrepreneurship and demonstrating the linkages of the subject with the

tourism economy within the context of international best practice and research

structured around the idea that innovation is at the core of successful entrepreneurship this insightful guide by meyer and crane establishes innovation as a necessary first step before writing a business plan or developing a financial model with a focus on pragmatic methods for gaining industry and customer insight and translating this insight into innovative product and service solutions meyer and crane help students design robust business models financial projections business plans and investor presentations new venture creation is devoted to helping students develop compelling business ideas this is based not only on the authors well known research in product and service innovation but also on their extensive experience as successful entrepreneurs and investors in the updated second edition part i guides students through six elements that comprise a clearly defined and focused venture defining your target industry defining your target customers defining the needs and wants of those customers defining winning product and service solutions carefully designing a strong business model determining competitive positioning and then testing the entire concept against a small population of target customers all before writing the plan think design test and learn are the guiding principles part ii then focuses on different types of investors and the process for raising capital creating realistic financial projections writing a concise but powerful business plan organizing the venture team and creating a compelling pitch that speaks to the needs and concerns of investors the book also includes a number of independent case studies that focus on product service and business model innovation all from recent ventures by students as well as recent college or master s level graduates

due to the 2008 2009 crisis the united nations 2030 agenda for sustainable development and the covid 19 pandemic the role of entrepreneurship has become more critical in most economies moreover emerging protectionist policies are further encouraging the emergence of new entrepreneurial projects particularly to replace goods and services traditionally provided by other countries understanding current challenges and best practices in nascent entrepreneurship is integral for the successful launching of new ventures to support the revitalization of economies and achieve sustainability the handbook of research on nascent entrepreneurship and creating new ventures is a crucial reference source that covers the latest empirical research findings in the field of entrepreneurship and addresses the obstacles entrepreneurs face in these recent challenging times the book embraces a pluralistic perspective from academicians currently

navigating nascent entrepreneurship and key concepts for launching successful new ventures covering topics that include government support programs spin off companies leadership strategic entrepreneurship and crowdfunding this book is targeted towards entrepreneurs professionals academicians researchers and students

still a neglected area of business the ability to innovate and be a systematic entrepreneur is the focus of peter drucker s study that deals with the practicalities of opportunities risks structures strategies staffing and remuneration

the theoretical world of entrepreneurship contains the first and most comprehensive examination of more than 250 theories applicable to the study of entrepreneurship it includes a theoretical examination of current social and economic controversies that impact entrepreneurs following in weber s tradition it also compares the doctrines of 16 christian denominations and nine world religions which offer different conceptual windows for understanding entrepreneurs

entrepreneurship and economic development addresses the importance of business creation which is endemic in subsistence indigenous cultures widespread in developing economies and a critical feature of adaptation in the most advanced economies the author offers systematic comparisons of six stages of economic development which provide information about the adjustments in the economic and social context affecting participation in business creation the sectors where activities occur and the nature of the contributions to economic growth and adaptation

presents an overview of empirical and conceptual developments in the study of high tech entrepreneurs from an interdisciplinary and multinational perspective this book explores various conceptual frameworks and definitions of high tech entrepreneurs and of the entrepreneurial process based on studies in different settings and contexts

although new ventures competitive positioning and their founders social networks are both recognized as important in the context of transition economies not much is known about their multiplicative effect on performance we build on the strategic management literature and social network theory to develop theoretical predictions about the role of competitive strategies and social capital for entrepreneurial performance these are tested with survey data from bulgaria we find that both the venture s competitive strategic positioning and the founder s networking positively influence performance the hypothesized moderating effect

of networking for the relationship between differentiation strategy and performance received only tentative support contrary to expectations we find a negative moderating effect of networking for the relationship of cost leadership with performance these results suggest that the entrepreneur's network plays a role in shaping how strategies influence performance by possibly upholding differentiation and deemphasizing cost leadership strategy implications for managerial practice and public policy are discussed

this book is an important contribution to the field of international entrepreneurship it provides a comprehensive account of internationalization strategies adopted by smes in a wide range of european countries and by drawing on a number of empirical studies it enriches the theory of sme internationalization with a new theoretical framework that can be useful for understanding the complexity of sme internationalization processes in europe julia korosteleva thunderbird international business review from andorra to wales with stops in more than 35 other european countries along the way this comprehensive collection of articles is required reading for scholars interested in international entrepreneurship it provides information on how entrepreneurs and their firms go international from virtually every country in europe this unique volume permits researchers to compare how the process of entrepreneurial internationalization is affected by differences in culture location technology and other influences within europe furthermore the various authors consider a range of theoretically important issues such as cooperation and trust venture capital research and development learning networks and government policy this book serves as an essential departure point from which scholars can embark on their study of international entrepreneurship in europe benjamin m oviatt georgia state university us this is a timely and interesting book that brings together some of the most insightful contributions on the internationalization of new ventures with an emphasis on the european experiences assembling some of the best scholars the book offers a distinctively european perspective one that deserves recognition analysis and discussion i applaud the editors for doing such a masterful job in bringing a great group of researchers and ideas together i highly recommend this book for any serious researcher and scholar shaker a zahra university of minnesota us this remarkable book provides valuable contributions on how the process of smes internationalization is operating in 37 different european countries researchers in international entrepreneurship will find new materials for theorization numerous facets of international business are carefully documented by a great many well known scholars also given the variety of situations typical of the european small

business sector the book may prove to be helpful to small scale entrepreneurs wishing to take steps towards internationalization overall this coordinate work makes you realize why europe is so fascinating jean jacques obrecht university robert schuman strasbourg france this unique comparative study of the internationalization of small firms is a milestone in international business research it compares the internationalization strategies of fast growing firms across nearly forty different european countries it shows that the growth trajectories of firms reflect the investing country s geographical location natural resource endowments legal and financial institutions and local culture there are many important new insights to be gained from a careful study of this important new research resource mark casson university of reading uk this unique handbook illustrates how entrepreneurs across europe tackle internationalization this timely and important book identifies patterns and builds a theory of international entrepreneurship in europe the contributors discuss the performances of smes on the road to internationalization each chapter emphasizes how the process of internationalization of smes operates the challenges and opportunities that arise due to each country s specific political and economic situation and their subsequent internationalization performance these processes challenges and performances can be understood through theories of international business and entrepreneurship although at times these theories cannot fully

internationalisation has been a binding request for firms dealing with the challenges of the present day realities extant international business publications have recently begun to point out the relationship between the notions of business model and internationalisation yet the field needs considerably more attention the core aim of this book is to provide a comprehensive analysis of the ways in which business models and internationalisation impact one another in the process of initiating and expanding international business activities the analysis makes it feasible to detect the core issues of the interdependences between business models and internationalisation to facilitate management decision making and implementation of pertinent firm internationalisation incorporating the application of appropriate business models in this book the business model is applied to explore the specifics and aspects of firm internationalisation processes innovating the business model is analysed as a persuasive means for augmenting the propensities of firms to internationalise the book enriches the comprehension of the significance of business model innovation as an enabler of firm internationalisation in view that scares in what manners business model innovation facilitate firm internationalisation the book

chapters address a broad range of issues encompassing the general roles of business model in firm internationalisation the relationships between digital business models and platforms on one side and firm internationalisation on another how business models determine the internationalisation of services firms the interplay between business models and firm internationalisation in specific contexts it will therefore be of interest to researchers academics and advanced students in the fields of international business and management

this book aims at providing an empirical understanding of the main drivers affecting investors preferences in financing new ventures through equity crowdfunding ecf and determining fundraising campaign success ecf is increasing in prominence as a route for new ventures in obtaining external financial resources to raise capital entrepreneurs are required to convey quality signals of their proposals with real time information and knowledge sharing this book advances knowledge in entrepreneurial finance by investigating the factors that affect individuals decisions to participate in ecf the authors adopt a data mining approach to extract publicly available information from a multitude of crowdfunding platforms across different countries producing a unique dataset the book uses an innovative hybrid analysis to generate knowledge patterns creating data driven models on one hand and on the other test research hypotheses adopting statistical models to investigate empirical evidence in line or in contrast with the extant literature the book also integrates organizational theories to examine the extent to which ecf platform managers follow a strategy of isomorphism in their choice of information disclosure the final part of the book discusses how signals are interpreted by investors how these affect financing preferences and ultimately the successful completion of a fundraising campaign the book will be of interest to academics and practitioners in entrepreneurial finance fintech and investment behaviour

the third edition of this creative and successful textbook provides a broad overview of entrepreneurship from a theoretical and practical perspective engaging for undergraduates it embeds theories of entrepreneurship with tensions and dilemmas presented as paradoxes for each chapter it offers insights into the entrepreneurial process and challenges readers to assess the paradoxes and pitfalls encountered on an entrepreneurial journey

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